

SWAPNIL KANTHIWAR

Software Developer

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PROFESSIONAL SUMMARY

- Highly motivated **Software Developer** with over **2 years of experience** in **full-stack development**, **CRM workflow customization**, and **application integration**.
- Adept at building **scalable, maintainable**, and **user-focused web solutions** using technologies like **PHP, JavaScript**, and modern front-end/back-end frameworks.
- Proven track record of successfully delivering **5+ end-to-end projects** aligned with business goals, consistently exceeding **client expectations**.
- Known for mentoring and guiding **10 junior developers**, contributing to a **20% increase in team productivity** and cross-functional collaboration.
- Now seeking to join a forward-thinking team as a **Software Developer**, where I can apply my **technical expertise** and **CRM knowledge** to drive innovation, streamline business processes, and create meaningful user experiences.

EXPERIENCE

Software Developer

NADSOFT

📅 05/2024 - 10/2024

Software Developer | CRM Solutions & Automation Specialist

- Customized CRM workflows** to automate **lead generation, bookings**, and **client communications**.
- Integrated Calendly, HubSpot**, and **ActiveCampaign** for seamless **platform synchronization**.
- Built and optimized landing pages** and **sales funnels** to boost **engagement** and **conversions**.

Fullstack Developer

Axiom TechGuru Pvt Ltd

📅 06/2021 - 04/2024

Software Developer | Full-Stack Development & Scalable Tech Solutions

- Built responsive websites** and **CRM-connected portals** for clients across diverse industries.
- Developed full-stack applications** using **PHP, MySQL**, and **JavaScript**.
- Led **UI/UX development**, **managed CMS content**, and **collaborated** on testing and **deployment processes**.

PROJECTS

Personal Portfolio Website

Engineered a clean, user-focused portfolio site to present technical skills and project accomplishments effectively.

- Created a fully responsive portfolio website** to showcase technical skills, featured projects, and **UI/UX design** expertise.
- Implemented optimized layouts** for all devices with **intuitive navigation**, fast load times, and a seamless user experience.

Village Mart

E-Commerce Platform for Sustainable Products

- Built an e-commerce website** for eco-friendly products using **WordPress** and **WooCommerce**.
- Designed custom layouts** and streamlined navigation to enhance the **shopping experience** and **boost user engagement**.

Adarsh Classes Website

Educational Services & Course Information Website

- Engineered a responsive educational website** with structured course listings and an accessible, user-friendly interface.
- Focused on delivering a **clean, consistent design** to enhance user experience across all devices.

Axiom TechGuru Website

Corporate Website Revamp for Improved Usability and Aesthetics







- Redesigned the company website** to align with modern design trends and reinforce brand identity.
- Emphasized a **responsive UI**, improved performance, and ensured a **consistent user experience** across all devices.

Book Share Platform

Digital Solution for Community-Based Book Sharing

- Developed an interactive book-sharing platform** that allowed users to seamlessly donate and request books.
- Focused on **cross-device compatibility**, intuitive user flow, and a **clean, user-friendly interface**.

RELEVANT KEY ACCOMPLISHMENTS

-  **Front-End Lead – Axiom VIP**
 - Built responsive pages and ensured cross-browser compatibility, improving user engagement and overall site usability.
-  **E-Commerce Development – Village Mart**
 - Developed a responsive WooCommerce-based website for eco-friendly products, improving user experience and sales performance.
-  **Mentorship & Guidance**
 - Provided training and code reviews to junior developers, improving team coding standards and UI quality.
-  **CRM Workflow Automation – NADSOFT**
 - Customized and automated lead pipelines in GoHighLevel CRM, reducing manual processes and enhancing conversion efficiency.
-  **Portfolio Website Launch**
 - Designed and coded a personal portfolio to showcase development projects and UI/UX skills, optimized for mobile and desktop.
-  **Project Delivery Management**
 - Coordinated with clients and internal teams to ensure timely project completion with consistent quality standards.

SKILLS

Languages & Frameworks : HTML, CSS, JavaScript, PHP, MySQL, jQuery, React, Bootstrap, C, C++, Python (Basics)

CRM & Tools : GoHighLevel CRM, WordPress, HubSpot, ActiveCampaign, Calendly, OnceHub, Figma, Canva

Development & Tools : Git, VS Code, Trello, Jira

Core Strengths : Full-Stack Development, UI/UX Design, API Integration, CRM Integration, CMS Management, Responsive Design

Soft Skills : Communication, Leadership, Time Management, Problem Solving, Critical Thinking

EDUCATION

Bachelor of Engineering (CSE)
Babasaheb Naik College of Engineering
08/2019 - 05/2023

Diploma in Computer Technology
Shri Datta Meghe Polytechnic
08/2018 - 05/2020

CERTIFICATES

Atlassian Agile Project Management Professional Certificate
AWS Essential Training for Developers
Career Essentials in Software Development by Microsoft and LinkedIn
Email Marketing Professional Certificate by Intuit Mailchimp
Introduction to Artificial Intelligence
Introduction to Career Skills in Software Development
Prompt Engineering
English Proficiency Certificate (Duolingo)

LANGUAGES

English

Proficient

Marathi

Native

Hindi

Proficient